



Improving cost-efficiency and profitability

Economics of fertility in high-yielding dairy cows on confined TMR systems

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Implications

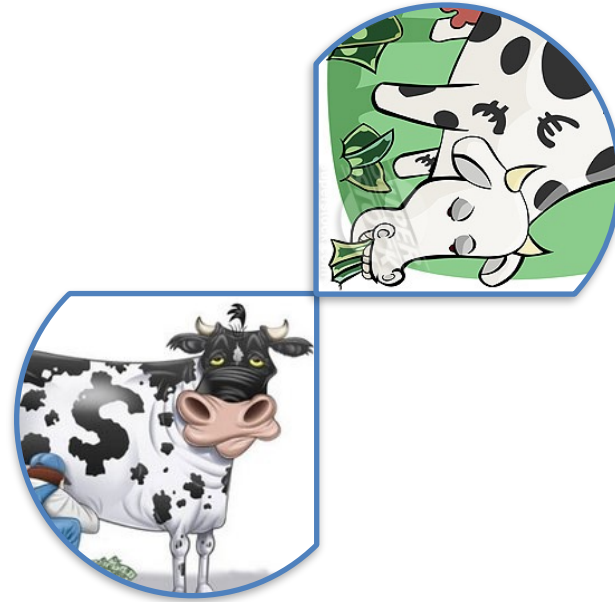
- ↑ **Profitability**
- ↑ Reproductive performance

Effective:

Oestrous detection
+ Synchronization

Feasible:

Earlier pregnancy
diagnosis



Opportunity to:
Cow-level
reproductive
management

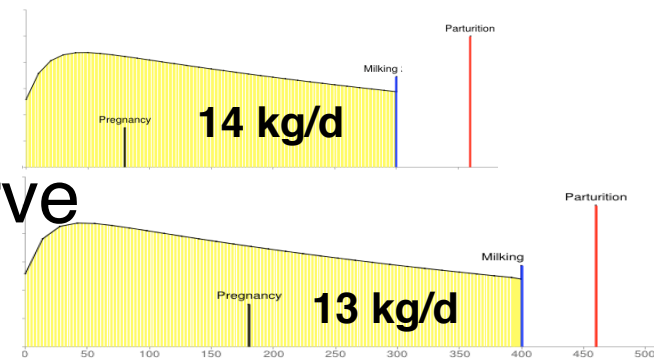
Introduction

Economic net return: Strongly associated to reproductive performance

↑ **Reproductive performance:**

Most efficient part of lactation curve

Ferguson and Galligan, 1999



↓ **Costs replacement and mortality**

Galvao et al., 2013

↑ **On-farm replacements**

Giordano et al., 2012

↓ **Relative reproductive costs**

Giordano et al., 2012

21-d Pregnancy Rate: Best single index of reproductive performance

Ferguson and Galligan, 1999

Measure

Standardize

Benchmark

Rate at which eligible cows become pregnant in successive 21-d periods

Integrates many other parameters that indicate reproductive performance

Managers of modern US commercial dairy herds use 21-d PR index

Economic impact of reproductive programmes: Difficult to assess

Series of recent simulation studies: Provide interesting clues and further direction

Giordano et al., 2011:
Partial budgeting, DSS

Giordano et al., 2012:
Daily Markov chains, DSS

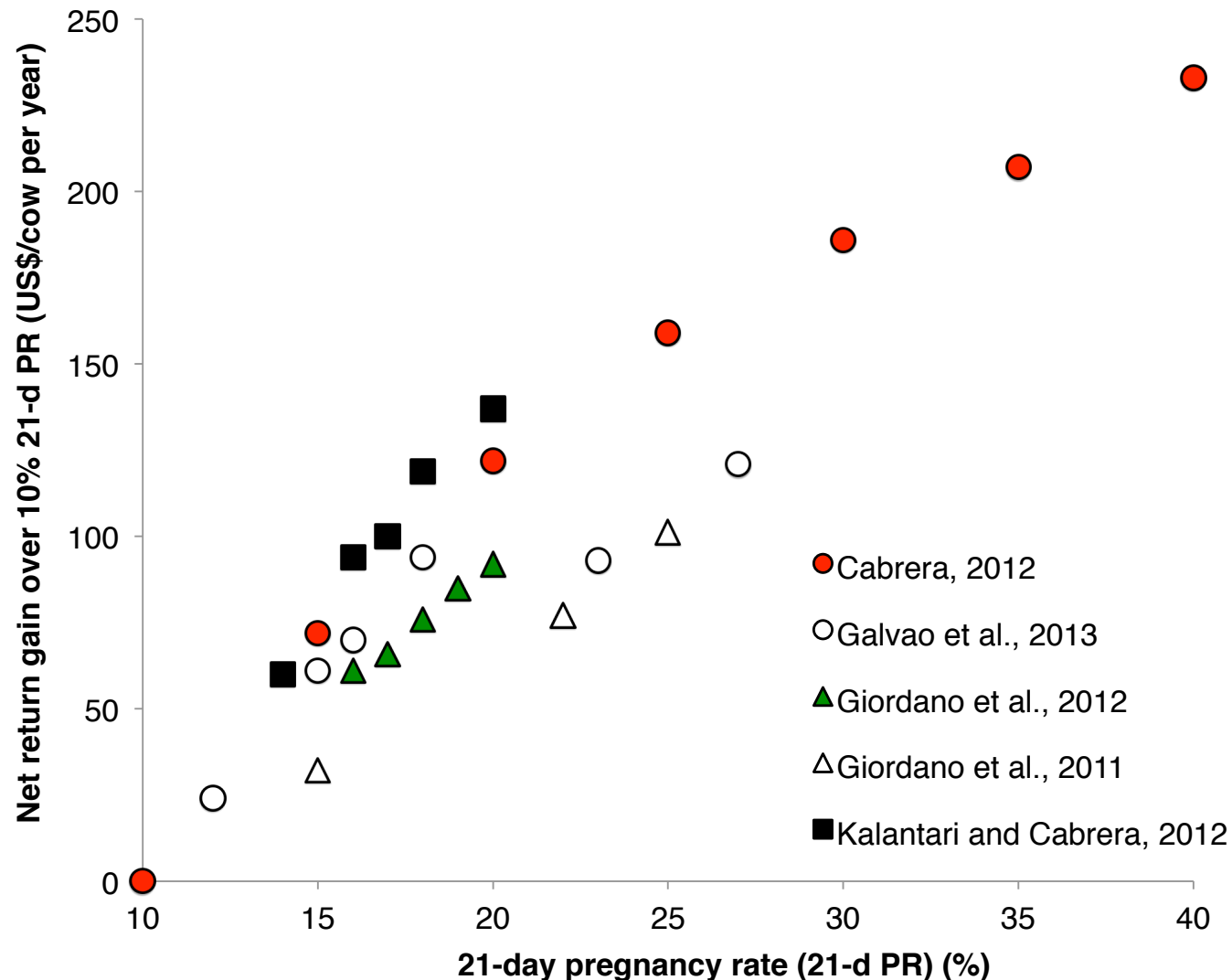
Cabrera, 2012:
Markov-Chain, DSS

Kalantari and Cabrera, 2012:
Markov-Chain, DSS

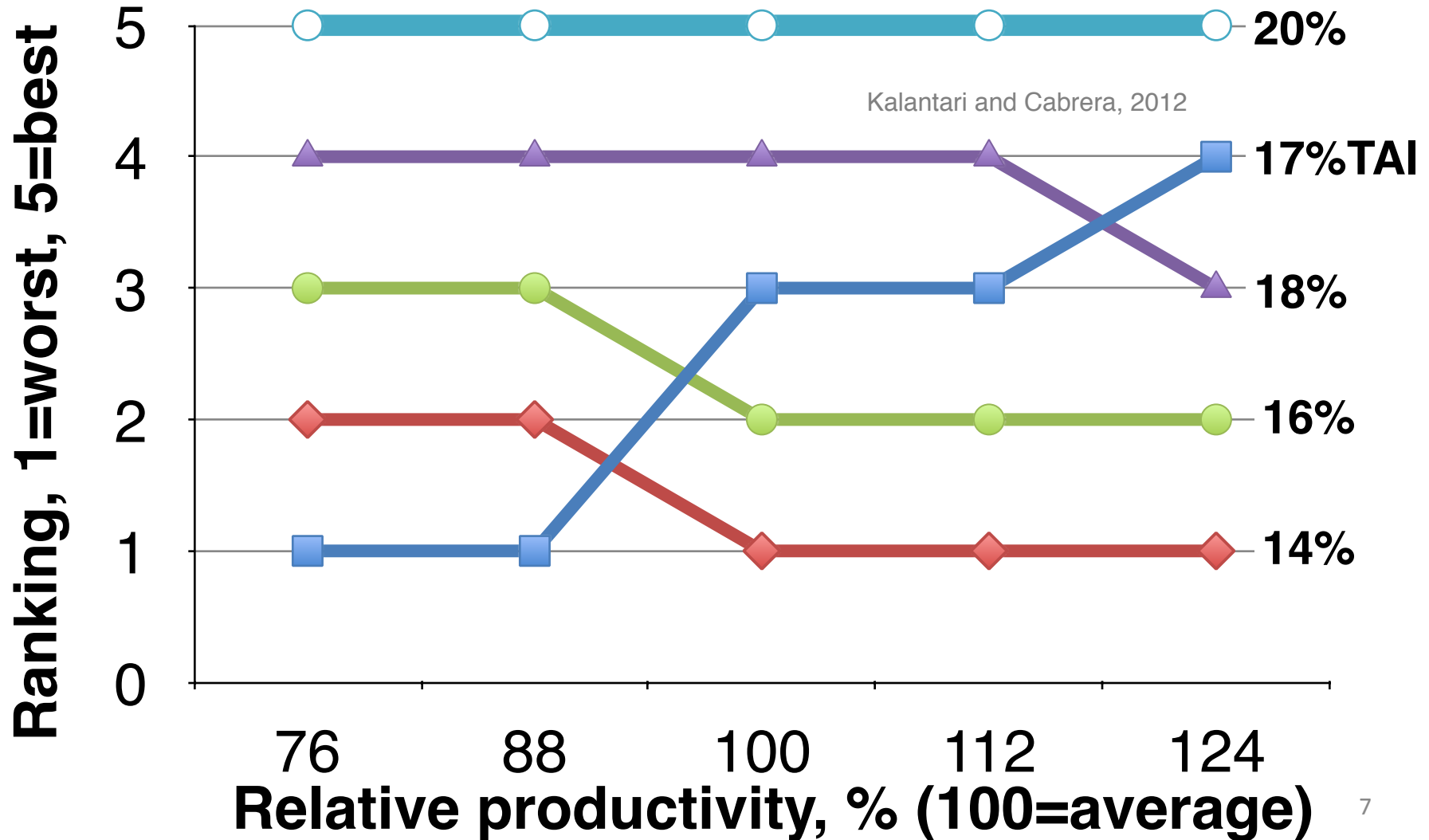
Giordano et al., 2013:
Decision theory

Galvao et al., 2013:
Monte Carlo

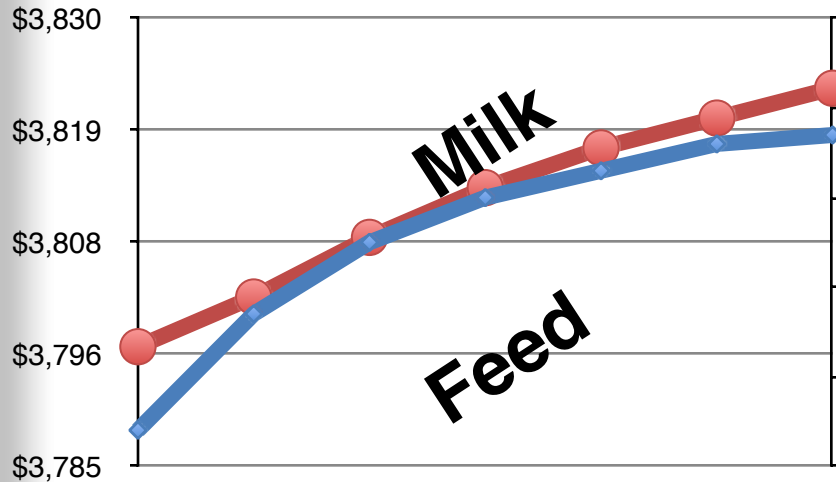
The economic value of improving reproductive performance



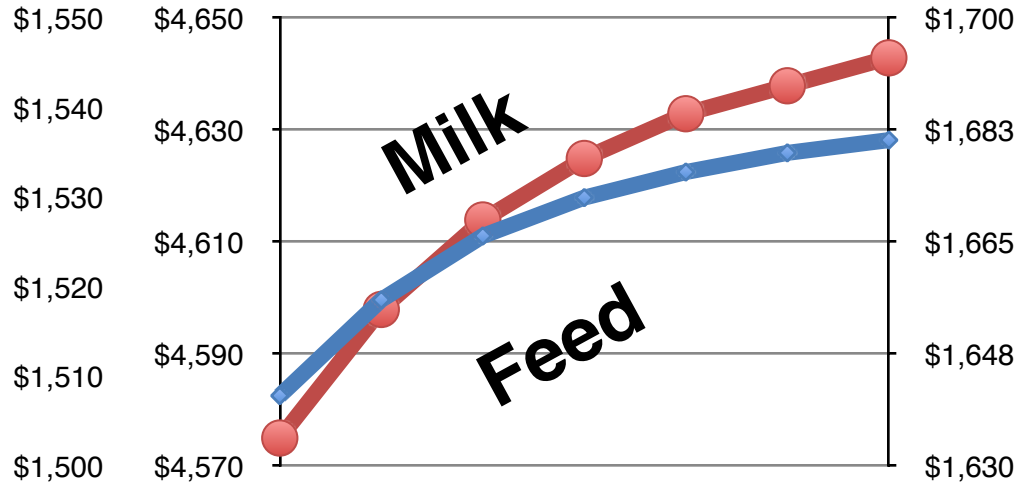
Reproductive programs value ranking vs. herd's milk productivity



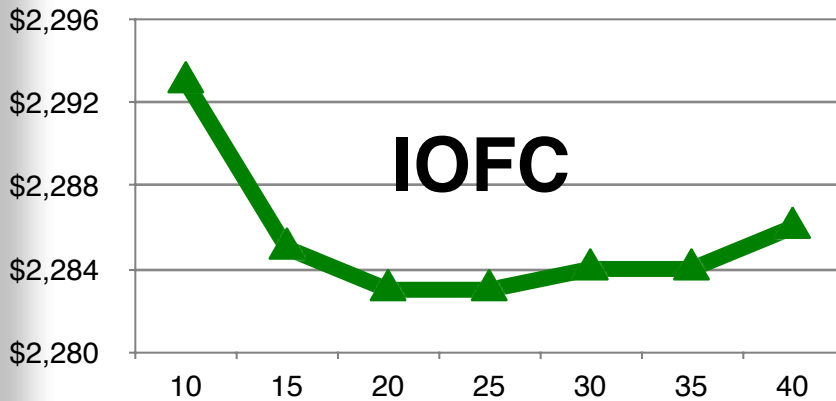
PR vs. milk, feed, and IOFC (\$/cow.yr)



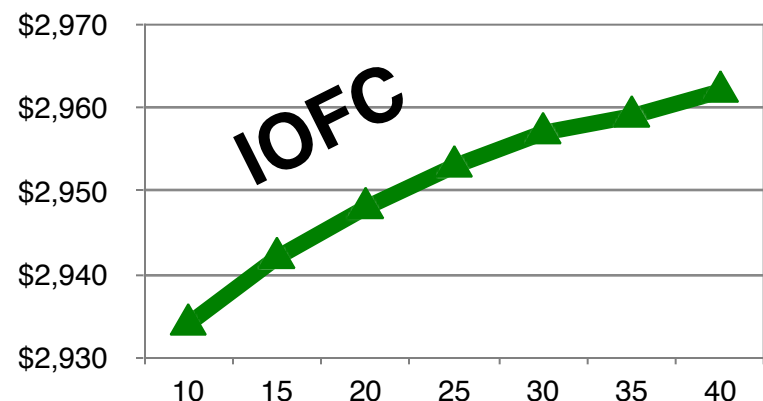
11,000 kg/cow.yr



13,600 kg/cow.yr

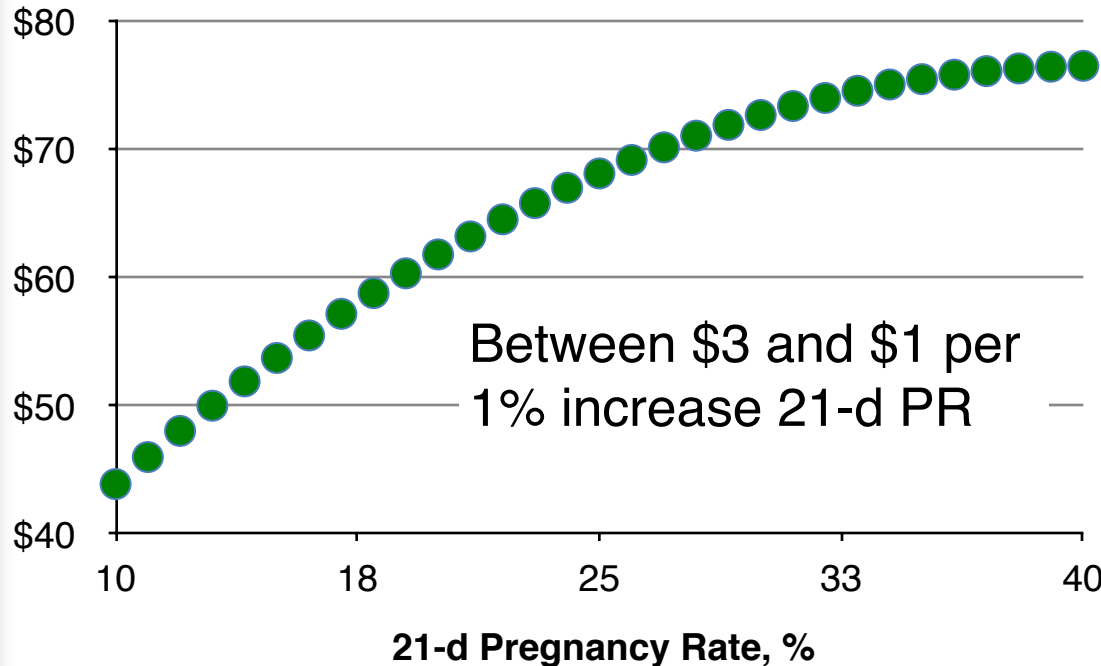


21-d Pregnancy Rate, %



21-d Pregnancy Rate, %

PR vs. calf sales (\$/cow.yr)



Return (\$/cow.yr) =

$$- 0.0352 (21\text{-d PR})^2$$

$$+ 2.8476 (21\text{-d PR})$$

$$+ 18.93 \quad (R^2=0.996)$$

$$\begin{matrix} \text{♂} \\ \text{♀} \end{matrix} \text{Calf value} = \$100$$

Cabrera, 2012

Study	$\begin{matrix} \text{♂} \\ \text{♀} \end{matrix}$ Calf value, \$	Gain, \$/1% 21-d PR
<i>Galvao et al., 2013</i>	\$140	\$1 to \$3*
<i>Giordano et al., 2012</i>	\$90	\$2 to \$1

PR vs. replacement supply

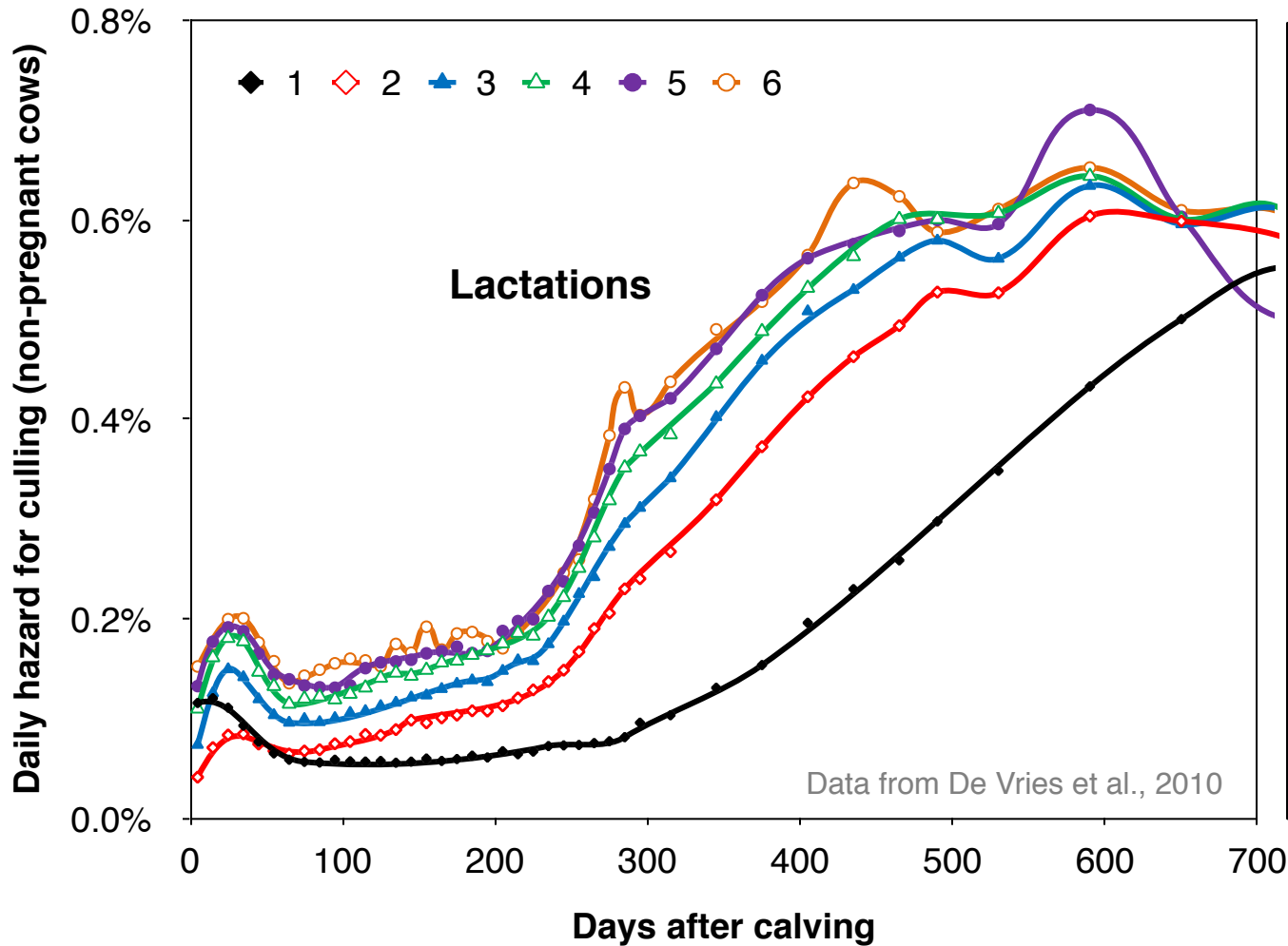
↑ 21-d PR → ↑ Selective culling

Souza et al., 2013

21d-PR, % (different reproductive programs)	Replacement balance (per 1,000 cow herd) when breeding cutoff was at 300 DIM	NEW breeding cutoff to balance the heifer supply and demand, DIM	Approximated net return change compared to 300 DIM breeding cutoff, \$/cow.yr
14	-14	310	-5
15	0	300	0
16	15	281	+5
17	20	270	+6
18	38	240	+7
19	40	240	+8
20	48	235	+9

From Giordano et al., 2012

PR vs. replacement & mortality costs



Lower Costs
\$/cow.yr
 ↑ **1% 21-d PR**

\$4 to \$1

Cabrera, 2012

\$4 to \$3

Giordano et al., 2012

\$27 to \$4

Galvao et al., 2013

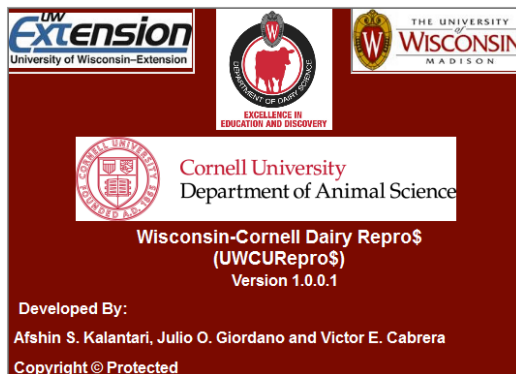
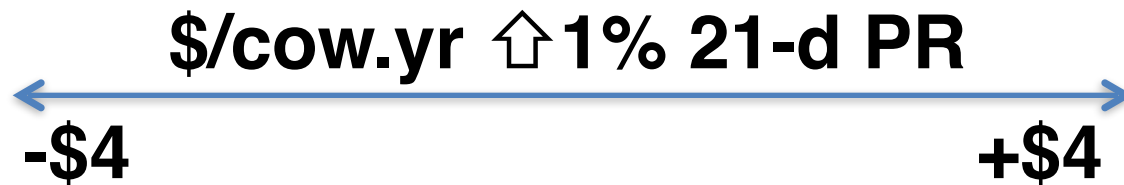
Data from De Vries et al., 2010

Pregnant = Less risk than non-pregnant (e.g., 75% less risk)

Mortality = Proportion of culling risk (e.g., 17% of that risk)

PR vs. reproductive costs

- \uparrow PR (no investment) \rightarrow \downarrow Reproductive costs
- \uparrow PR may require \uparrow investments
- Depends on investments vs. \uparrow PR
- Seems to be inconsistent among studies



<http://DairyMGT.info/Tools>

The Wisconsin-Cornell Dairy Repro\$ Tool could be used for farm-specific assessments

Oestrus detection, synchronisation, or a combination

Most high yielding USA herds use a combination

78% OD & 87% TAI Caraviello et al., 2006

Common reproductive practice:

TAI protocol and perform inseminations at detected oestrous in between Giordano et al., 2012

Recent economic studies:

OD or TAI main core, but combinations studied Giordano et al., 2011

Presynch-Ovsynch + Ovsynch with a focus on combination with OD

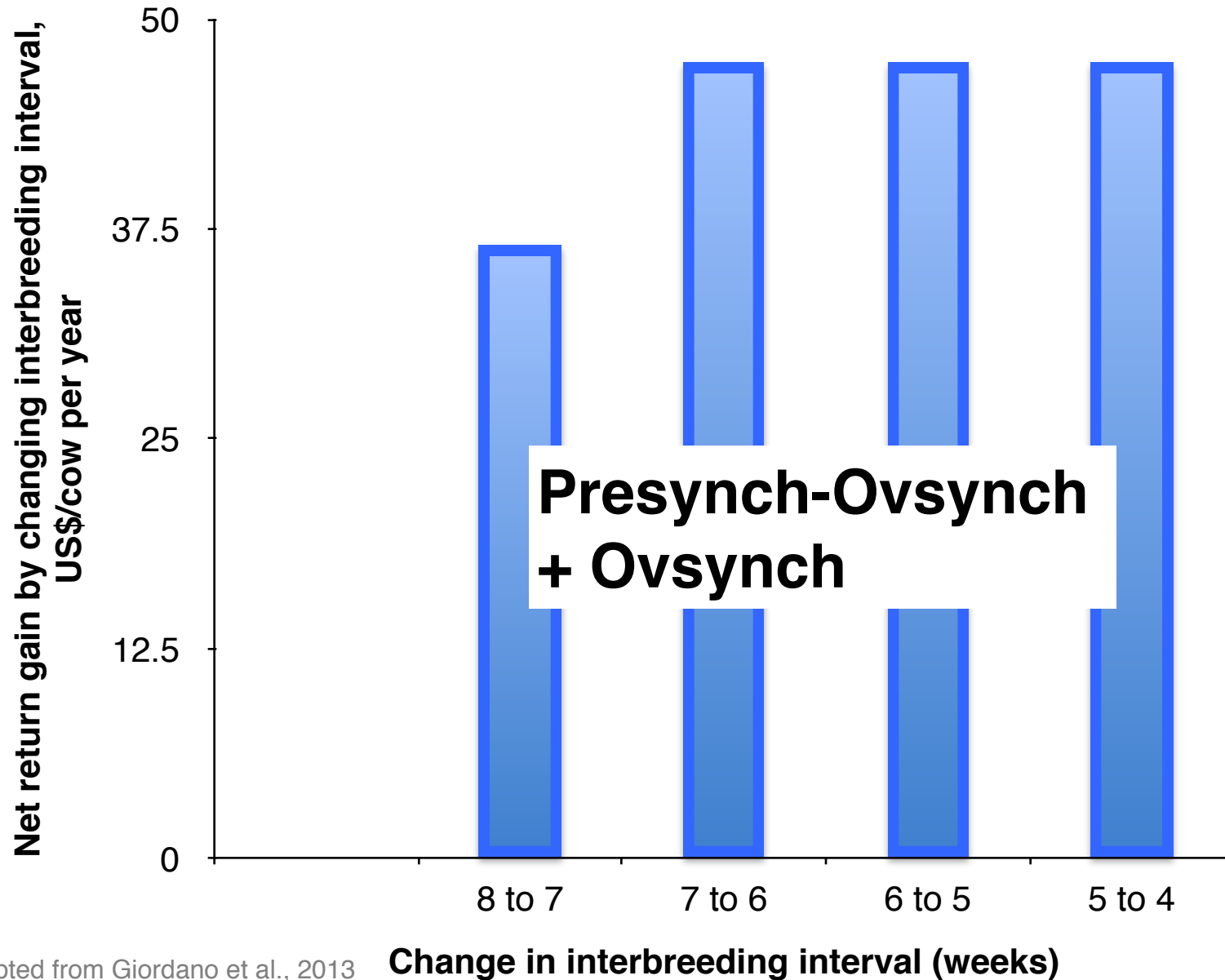
Giordano et al., 2012;

Galvao et al., 2013

Economic effect of TAI with OD

	Net return gain TAI vs. TAI + OD, \$/cow.yr				
	TAI CR, %		60% OD CR, %		
Study Programme	First Serv.	Later Serv.	25	30	35
Giordano et al., 2011					
Double Ovsynch + D32 Ovsynch	45	30		14	
Double Ovsynch + Double Ovsynch	45	39		-12	
Giordano et al., 2012					
Presynch-Ovsynch + Ovsynch	42	30	-17	2	19
Galvao et al., 2013					
Presynch-Ovsynch + Ovsynch	33	25	23	57	

Interbreeding interval vs. net return



Blood or milk-based pregnancy tests

Potentially effective when used earlier than conventional methods – **Shorten IBI**

Earlier pregnancy diagnosis with a chemical test could have some important drawbacks:

- 1. Lower accuracy**
 - a. False positive (issue of sensitivity)
 - b. False negative (issue of specificity)
 - c. Questionable diagnoses (inconclusive)
- 2. Larger proportion of early pregnancy losses**

Accuracy of blood chemical test for early pregnancy diagnosis

Compared to conventional ultrasound or palpation

↓ **Sensitivity** → 2-3% → Re-synch → Preg. loss

↓ **Specificity** → 2-3% → Longer IBI → Time loss

↓ **Conclusive** → 3-9% → Re-test/Longer IBI

↑ **Preg. Losses** → 6-6.6%/week → ↓ **Specificity**

d31 Chemical vs. d39 Palpation

CT31 vs. RP39; 35 vs. 42 d IBI @ 50% OD

= -795

+535 (sensitivity %)

+305 (specificity %)

-305 (pregnancy losses %)

-39 (questionable diagnoses %)

-1.8 (cost of test \$)

	Sensitivity %	Specificity %	Pregnancy losses %	Questionable diagnoses %	Test Cost \$
Baseline	98	98	6.0	3.3	2.4
Positive	≥96	≥95	≤9.0	≤27	≤7.5

d25 Chemical vs. d32 Ultrasound

CT25 vs. TU32; 28 vs. 35 d IBI @ 50% OD

= -638

+450 (sensitivity %)

+253 (specificity %)

-253 (pregnancy losses %)

-34 (questionable diagnoses %)

-1.9 (cost of test \$)

	Sensitivity %	Specificity %	Pregnancy losses %	Questionable diagnoses %	Test Cost \$
Baseline	97	97	6.6	8.5	2.4
Positive	≥95	≥94	≤10	≤34	≤7.0

The value of a cow and reproduction

Important relationship for decision-making

Opportunities for cow-level reproductive management. E.g.,

High value cow → **more inseminations**

Low value cow → **lower quality semen**

Associated economic values could be used to enhance the value of reproductive programs. E.g.,

The value of a new pregnancy

The cost of a pregnancy loss

The cost of an additional day open

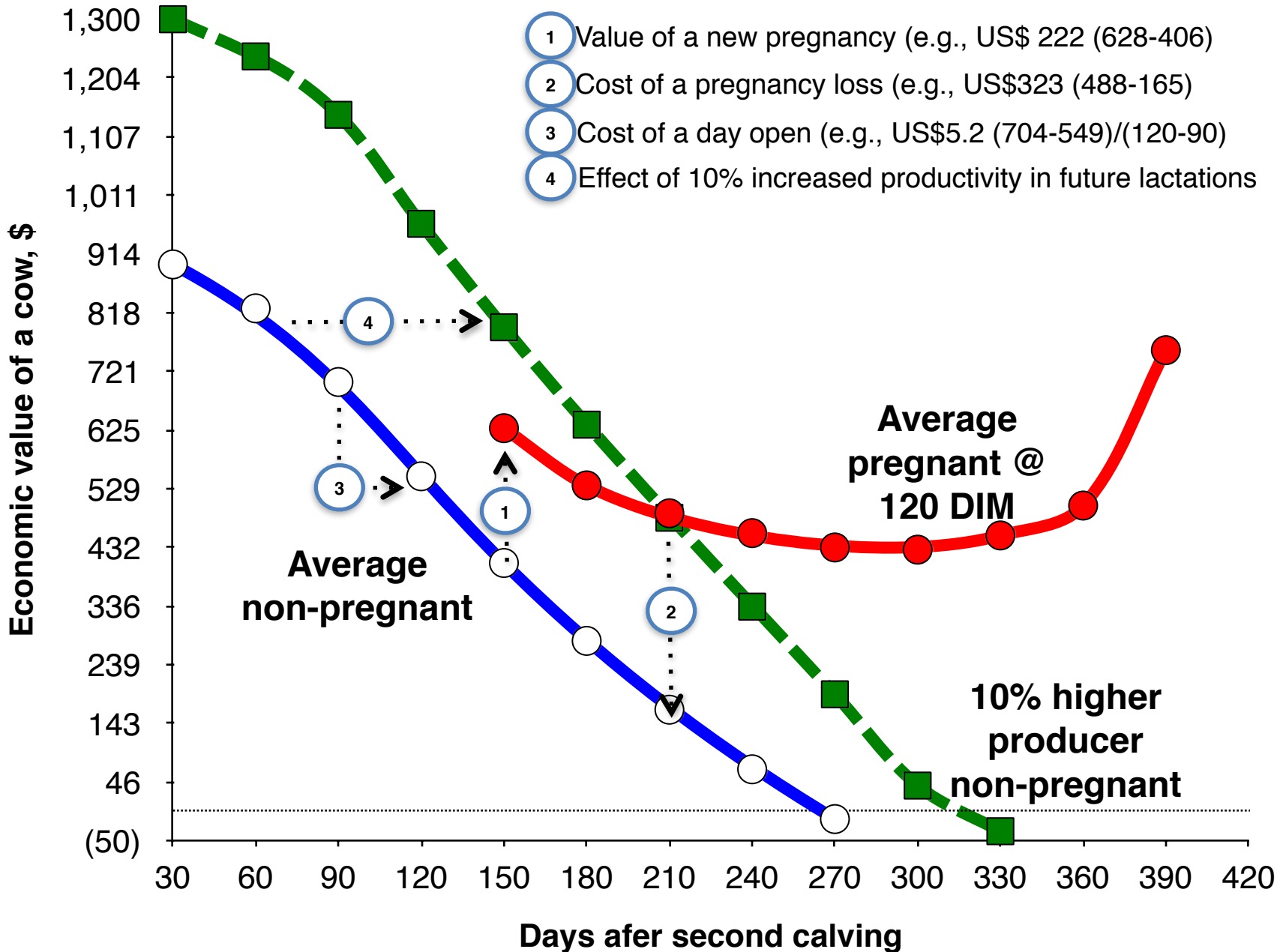
The value of a cow

Long-term expected net return of a cow compared with that of an imminent replacement

Critical factors

- **Cow's productivity level in relation to herd mates**
- **Replacement's genetic improvement in relation to herd mates**
- **Cow's current conditions**
 - Lactation
 - Days after calving
 - Pregnancy status

The value of a cow





Thanks